



January 22, 2019

Tim Wyrosdick
Superintendent of Schools
6032 Hwy 90
Milton, Florida 32570

Dear Mr. Wyrosdick,

The selection committee for RFP 18-12 Security System Monitoring, Maintenance and Repair ranked the proposal by Security Engineering, Inc. as the top company to be awarded. Approval is recommended.

The RFP 18-12 documents and information can be reviewed at this link:

[RFP Documents](#)

The selection committee consisted of the following:

Richard Laing, Supervisor of Building Maintenance
Rufus Phillips, Foreman II
Richard Grimes, Foreman I
Ric Bethea, Electronic Tech II
Tom DelaCruz, Electronic Tech II

Sincerely,

Judson C. Crane
JCC/cl

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

DISTRICT 1
Linda Sanborn

DISTRICT 2
Clifton L. Hinote

DISTRICT 3
Carol Boston

DISTRICT 4
Jennifer Granse

DISTRICT 5
Wei Ueberschaer

RFP 18-12 Security System Monitoring, Maintenance and Repair

Intended Award Post Date: January 15, 2019

Award Date: January 22, 2019

Contract Start Date: January 23, 2019

Contract End Date: January 22, 2024

	Security Engineering Inc. 6708 Plantation Rd Pensacola, FL 32504	Security Engineering Inc. 6708 Plantation Rd Pensacola, FL 32504
		Negotiated Pricing
Annual Cost for 52 accounts:	\$24,336.00	\$18,720.00
Addition/Deletion of account: Per system; per month	\$39.00	\$39.00
Rate per hour for maintenance/repair: Per technician during normal business hours (8-5)	\$75.00	\$75.00
Overtime rate per hour for maintenance /repair: Per technician per hour; includes holidays and weekends.	\$150.00	\$120.00
Total cost for initial programming transition:	No cost for transition.	\$150 per account transition
Material cost markup:	40%	15%
Copy of BASA certifications:	Yes	
Monitoring Company:	SentryNet	SentryNet
Warranty:	1 year; manufacture's warranty	1 year; manufacture's warranty Updated schemtic and phone list are included in transition.

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