



Judson C. Crane
CPPO, CPPB
Director of Purchasing and Contract Administration
6544 Firehouse Road, Milton, Florida 32570-3411
Phone: 850/983-5130
Facsimile: 850/983-5133
E-mail: cranej@santarosa.k12.fl.us
Website: <https://sites.santarosa.k12.fl.us/purchasing/>

July 12, 2018

Mr. Tim Wyrosdick
Superintendent of Schools
5086 Canal Street
Milton, FL 32570-6707

Dear Mr. Wyrosdick,

In accordance with Florida Statute 287.057 (13), it is recommended that the Santa Rosa County School Board approve the renewal of RFB 13-07 Supply and Installation of Ceiling Systems for an additional five year term. RFB 13-07 was awarded to Acousti Engineering Company on May 23, 2013.

The pricing from the original award will remain in effect for the new term agreement. The renewal agreement will expire June 30, 2023.

Sincerely,

Judson C Crane

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RFB: 13-07

Bid Name: Supply and Installation of Ceiling Systems

Bid Intended Award Date: May 16, 2013

Bid Award Date: May 23, 2013

| Company | Acousti Engineering Pensacola, FL | Specialty Contractors Pensacola, FL | Last Prices Bid 08-04 |
|--|--------------------------------------|--|--------------------------|
| Materials: | | | |
| 1 24" x 24" x 1/2 Vinyl gyp (Bathroom & Kitchen Ceilings (per piece) | 2.85 | 3.50 | 2.50 |
| 2 24" x 24" Armstrong 680 (no alternates) per carton | 49.44 | 52.00 | |
| 3 1" Acoustical wall Paneling (per sq ft) | 8.80 | 9.25 | 7.25 |
| 4 2" Acoustical wall Paneling (per sq ft) | 10.60 | 10.50 | |
| 5 12' Wall Angle, white (per ea) | 3.62 | 4.50 | 2.78 |
| 6 12' Main Tees, white (per ea) | 5.04 | 7.00 | 3.84 |
| 7 4' Cross Tees, white (per ea) | 1.85 | 2.50 | 1.31 |
| 8 2' Cross Tees, White (per ea) | 0.93 | 1.25 | 0.65 |
| 9 12' Wall Angle, white (per ea) with aluminum cap for shower rooms & kitchens | 5.28 | 4.50 | 4.80 |
| 10 12' Main Tees, white (per ea) with aluminum cap for shower rooms & kitchens | 7.68 | 9.00 | 6.36 |
| 11 4' Cross Tees, white (per ea) with aluminum cap for shower rooms & kitchens | 2.35 | 3.50 | 1.93 |
| 12 2' Cross Tees, White (per ea) with aluminum cap for shower rooms & kitchens | 1.18 | 1.75 | 0.96 |
| 13 # 12 ga Hanging Wire (per lb) | 0.95 | 2.00 | 0.75 |
| 14 Hilti CC-27 1" x 1" Right Angle Clips (per ea) | 0.19 | 0.20 | 0.16 |
| 15 Hilti 1/4" x 1" Metal Hit Anchors (per ea) | 0.24 | 0.20 | 0.20 |
| 16 Ladd #L1801 Purlin Clips (per ea) | 0.42 | 0.45 | 0.35 |
| 17 Ladd #L1701 Bar Joist Clips (per ea) | 0.42 | 0.45 | 0.35 |
| 18 1 1/4" Staples (per lb) | 1.38 | 2.00 | 1.30 |
| 19 1 1/8" Tension Pins (per lb) | 1.70 | 2.00 | 1.70 |
| 20 Screw Eyes (per ea) | 0.40 | 0.20 | 0.40 |
| 21 Hilti 6" Rotary Hammer Drill Bits (per ea) | 9.60 | 5.00 | 6.60 |
| 22 White Pop Rivets (1,000 per lb) | 16.64 | 15.00 | 7.70 |
| 23 #3 Nylon Twine (2,460 L/F per roll) | 3.64 | 29.00 | 3.50 |
| 24 R-19 Kraft Face Insulation (per sq ft) | 0.40 | 0.50 | 0.40 |
| 25 R-11 Kraft Face Insulation (per sq ft) | 0.32 | 0.35 | 0.32 |
| 26 Normal 24" x 24" Grid System and Tile (over 600 S/F) (per sq ft) | 0.60 | 1.50 | 0.50 |
| 27 Normal 24" x 24" Grid System and Tile (under 600 S/F) (per sq ft) | 0.65 | 2.00 | 0.55 |
| 28 Normal Verticals (per l/f) | 4.00 | 2.00 | 3.00 |
| 29 Abnormal Area's (per sq ft) | 3.00 | 5.00 | 3.00 |

"Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120 Florida Statutes".

Company

| | Acousti Engineering Pensacola, FL | Specialty Contractors Pensacola, FL | Last Prices Bid 08-04 |
|--|--------------------------------------|--|--------------------------|
| 30 Demolition and Disposal of Old Tile (per sq ft) | 0.30 | 1.25 | 0.45 |
| 31 Hourly rate for Mechanic for Repair Work | 30.00 | 39.00 | 27.50 |
| 32 Hourly rate for Helper | 23.00 | 25.00 | 19.50 |
| 33 Hourly Rate for Emergencies | 45.00 | 150.00 | 41.25 |
| 34 Response Time for Emergencies (including weekends) | 8 hours | 8 hours | 8 hours |
| 35 Small Patches in Ceiling and Walls (less than 48 S/F) (per ea) | 240.00 | NB | 220.00 |
| 36 Small Patches in Ceiling and Walls (over 48 S/F) (per ea) | 230.00 | NB | 210.00 |
| 37 8' High 3 5/8" Metal Stud Wall, Incl. 5/8" Type Gypsum Board & Finishing (per l/f) | 52.00 | NB | 52.00 |
| 38 9' High 3 5/8" Metal Stud Wall, Incl. 5/8" Type "X" Gypsum Board and Finishing (per l/f) | 59.00 | NB | 58.50 |
| 39 10' High 3 5/8" Metal Stud Wall, Incl. 5/8" Type "X" Gypsum Board and Finishing (per l/f) | 65.00 | NB | 65.00 |
| 40 11' High 3 5/8" Metal Stud Wall, Incl. 5/8" Type "X" Gypsum Board and Finishing (per l/f) | 72.00 | NB | 71.50 |
| 41 12' High 3 5/8" Metal Stud Wall, Incl. 5/8" Type "X" Gypsum Board and Finishing (per l/f) | 78.00 | NB | 78.00 |
| 42 To use 5/8" W/R (water resistant) Gypsum Board add to the above pricing | 0.25 | NB | 0.20 |
| 43 Hourly Rate for Mechanic and Helper | 55.00 | NB | 47.00 |
| 44 Hourly Rate for Finishes | 28.00 | NB | 26.00 |
| 45 Hourly Rate for Lift Rental | 45.00 | NB | 40.00 |
| Warranty | 1 Yr labor & materials per manuf. | 1 Year | 1 Year Standard |
| Accept VISA | Yes (3% service fee) | Yes | Yes |
| Discount for VISA Use | No | No | |
| Payment Terms | Net 30 | Net 30 | Net 30 |
| Insurance Submitted with Bid | Yes | No | |
| Additional material not specified on bid document % over cost: | 18% | 20% | |

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