

Bid Number: RFP 12-01  
Bid Name: Courier Services  
Intended Award Date: May 17, 2012  
Award Date: May 24, 2012

	Company:			
	Hackbarth Mobile, AL	Hackbarth Mobile, AL 3, 4 & 5 Yr with 4%	<div>Southeast Courier St Augustine, FL</div>	Fuel Adj at 20.30 per day
<b>Courier Delivery Option A</b> (Traditional Holidays)				
Price Per Month	7215.00	7503.00	7080.00	7496.15
Price Per Year	86580.00	90036.00	84960.00	89953.80
<b>Courier Delivery Option B</b> (Traditional Holidays and Summer Rev.)				
Price Per Month	6845.00	7121.80	6480.00	6870.78
Price Per Year	82140.00	85461.60	77760.00	82449.36
<b>Courier Delivery Option C</b> (Traditional & Special School Holidays)				
Price Per Month	6937.50	7215.00	6870.00	7270.93
Price Per Year	83250.00	86580.00	82440.00	87251.16
<b>Courier Delivery Option D</b> (Traditional Holidays, Special School Holidays & Summer Rev.)				
Price Per Month	6567.50	6589.39	6270.00	6645.55
Price Per Year	78810.00	79072.70	75240.00	79746.60
	Add Stop \$10.00 per day		(Cost of mile .58/mile.	
	Delete Stop Aver 6.00 per day		Employee Cost	
			\$11.00 per Hr)	
Payment Terms:	Net 30		Monthly	
Accept Procurement Card for Payment:	Yes		Yes	
Additional Discount for use of Procurement Card:	No		No	
			Fuel Adjustment:	
Other Services Listed:	Freight, Mailroom, Warehousing, etc.		Cost of Fuel/Daily Adjust	
			3.50 / Base	
			3.60 / 4.90	
			3.70 / 6.30	
			3.80 / 7.70	
			3.90 / 9.10	
			4.10 / 11.90	
			4.20 / 13.30	
			4.30 / 14.70	
			4.40 / 16.10	
			4.50 / 17.50	
			4.60 / 18.90	
			4.70 / 20.30	
			Or Optional Cost per Day 360.00	
			Plus fuel adjustment	

Note: Each option contains different number of service days to be provided during the year.

"Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes."

**RFP 07-04 Last Price**

Southeast Courier, Inc.  
St Augustine, FL

Bid Price / Negotiated Price  
7338.15 / 6250.00  
88057.80 / 75,000.00

**Cost of Gas**

Cost of Gas 2.40 = -7.00 Decr. Per Day  
Cost of Gas 2.50 = -5.60 Decr. Per Day  
Cost of Gas 2.60 = -4.20 Decr. Per Day  
Cost of Gas 2.70 = -2.80 Decr. Per Day  
Cost of Gas 2.80 = -1.40 Decr. Per Day  
Gas Base Price is = 2.90  
Cost of Gas 3.00 = +1.40 Incr. Per Day  
Cost of Gas 3.10 = +2.80 Incr. Per Day  
Cost of Gas 3.20 = +4.20 Incr. Per Day  
Cost of Gas 3.30 = +5.60 Incr. Per Day  
Cost of Gas 3.40 = +7.00 Incr Per Day  
Entry on monthly bill wil appear as a separate  
item "Fuel Adjustment"

Annual cost of living adjustments of 3.3%.  
based on the US Bur. of Labor Stats  
Net 30