



Travis Fulton  
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November 17, 2022

Dr. Karen Barber  
Superintendent of Schools  
6032 Hwy 90  
Milton, FL 32570

Dear Dr. Barber,

The selection committee for RFP 22-17-WP Fire Suppression System Inspections and Maintenance ranked the proposals received and recommends Total Fire Protection, Inc. to be awarded. Approval is recommended.

The RFP 22-17-WP Fire Suppression System Inspections and Maintenance documents and information can be reviewed at this link:

[RFP Documents](#)

The selection committee consisted of the following:

- Ricky Grimes, Maintenance Foreman
- Mark Payne, Maintenance Foreman
- Tobin Faciane, Safety Specialist
- James Shelby, Maintenance Mechanic
- Tom Delacruz, Electronics Technician

Sincerely,

Travis Fulton

Att: 1

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

DISTRICT 1  
Linda Sanborn

DISTRICT 2  
Elizabeth Hewey

DISTRICT 3  
Carol Boston

DISTRICT 4  
Charles Elliott

DISTRICT 5  
Wei Ueberschaer

RFP: 22-17-WP

RFP Name: Fire Suppression System Inspections & Maintenance

RFP Intended Award Date: 11/10/2022

RFP Award Date: 11/17/2022

Contract Start Date: 11/17/2022

Contract End Date: 11/16/2027

**Company:**

**Total Fire Protection, Inc.**

6260 Technology Dr  
Pensacola, FL 32505

**Negotiated Rates**  
**Total Fire Protection, Inc.**

6260 Technology Dr  
Pensacola, FL 32505

**The Hiller Companies, LLC**

5040 Commerce Park Circle  
Pensacola, FL 32505

**Inspections:**

|                                    |          |          |            |
|------------------------------------|----------|----------|------------|
| <b>5-Year</b>                      |          |          |            |
| <b>Annual</b>                      | \$600.00 | \$588.00 | \$750.00   |
| <b>Semi-Annual</b>                 | \$300.00 | \$294.00 | \$1,625.00 |
| <b>Quarterly</b>                   | \$200.00 | \$196.00 | \$485.00   |
| <b>Backflow Preventor Fireline</b> |          |          | \$485.00   |
| <b>Backflow Preventor Bypass</b>   |          |          | \$75.00    |
| <b>Monthly Firepump</b>            |          |          | \$75.00    |
| <b>Backflows</b>                   | \$70.00  | \$70.00  | \$500.00   |
|                                    |          |          | \$65.00    |

**Hourly Service Rates:**

|                                      |          |          |          |
|--------------------------------------|----------|----------|----------|
| <b>Single Technician</b>             | \$125.00 | \$115.00 | \$135.00 |
| <b>Crew Rate</b>                     | \$210.00 | \$193.20 |          |
| <b>Overtime Rate</b>                 |          |          | \$202.50 |
| <b>Fire Sprinkler Service Charge</b> |          |          | \$105.00 |

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