School Board Meeting Agenda July 28th, 2022

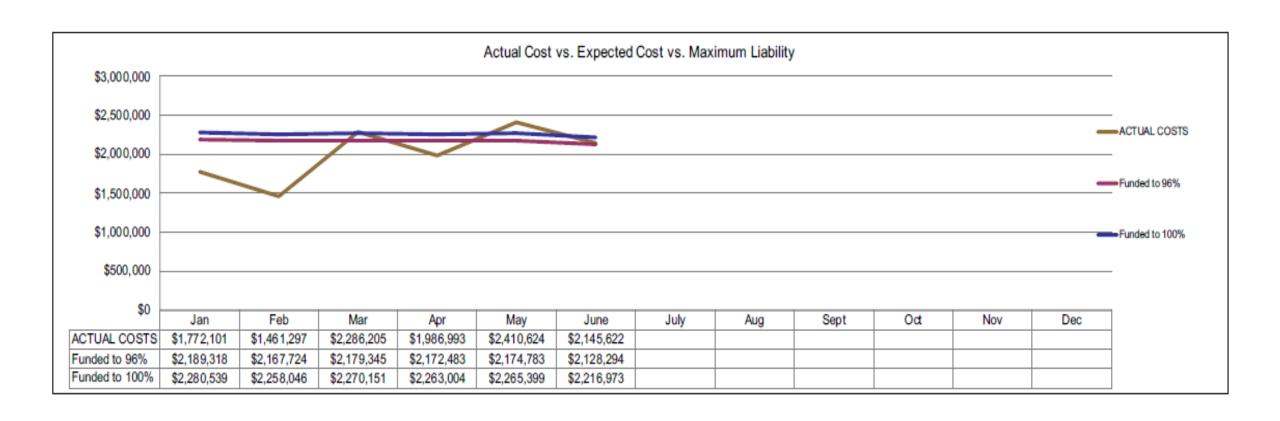


- Utilization through June 2022
- Review of Preliminary Stop Loss Audit
- Discussion on Health & Wellness



	ACTUAL COSTS					Funded to 96%		Funded to 100%		Funding Loss Ratio					
	ASO Fee	Stop Loss Premium	Capitation Fee	Medical Paid Claims	Drug Paid Claims	Specific Claims	Net Paid Claims	Total Costs	Funding Costs	Surplus/ (Deficit)	Maximum Costs	Surplus/ Deficit	Monthly Attachment	YTD Attachment	Loss Ratio
Jan	\$84,079	\$164,893	\$4,785	\$1,303,368	\$214,976	\$0	\$1,518,344	\$1,772,101	\$2,189,318	\$417,217	\$2,280,539	\$508,438	\$2,026,782	\$2,026,782	78%
Feb	\$81,770	\$164,223	\$4,743	\$824,194	\$386,366	\$0	\$1,210,560	\$1,461,297	\$2,167,724	\$706,427	\$2,258,046	\$796,749	\$2,007,309	\$4,034,091	65%
Mar	\$83,082	\$164,893	\$4,769	\$1,369,339	\$689,924	\$25,801	\$2,033,462	\$2,286,205	\$2,179,345	\$106,860	\$2,270,151	\$16,054	\$2,017,408	\$6,051,498	101%
Apr	\$83,311	\$156,409	\$4,793	\$1,387,723	\$368,921	\$14,165	\$1,742,479	\$1,986,993	\$2,172,483	\$185,491	\$2,263,004	\$276,011	\$2,018,490	\$8,069,988	88%
May	\$83,506	\$154,437	\$4,801	\$1,713,753	\$470,066	\$15,939	\$2,167,879	\$2,410,624	\$2,174,783	\$235,841	\$2,265,399	\$145,225	\$2,022,655	\$10,092,643	106%
June	\$81,662	\$155,106	\$4,726	\$1,306,319	\$600,734	\$2,925	\$1,904,128	\$2,145,622	\$2,128,294	\$17,328	\$2,216,973	\$71,351	\$1,975,479	\$12,068,122	97%
July															
Aug															
Sept															
Oct															
Nov															
Dec															
Avg/Total	\$497,410	\$959,961	\$28,619	\$7,904,696	\$2,730,986	\$58,831	\$10,576,852	\$12,062,841	\$13,011,947	\$949,105	\$13,554,111	\$1,491,270	\$12,068,122		89%







Medical and Rx Combined - Claims Data 2022 Plan Year

	ENROLLMENT					
	EE	ES	EC	Fam	Total	
Jan	1,247	157	196	374	1,974	
Feb	1,244	158	192	367	1,961	
Mar	1,246	155	196	371	1,968	
Apr	1,250	154	189	375	1,968	
May	1,255	154	188	376	1,973	
June	1,220	150	186	368	1,924	
July						
Aug						
Sept						
Oct						
Nov						
Dec						
Avg/Total	1,244	155	191	372	1,961	

EXPECTED CLAIMS					
Expected Claims	YTD Expected Claims				
\$1,688,917	\$1,688,917				
\$1,672,690	\$3,361,608				
\$1,681,106	\$5,042,714				
\$1,682,008	\$6,724,721				
\$1,685,478	\$8,410,199				
\$1,646,166	\$10,056,366				
	\$10,056,366				

	MAXIMUM CLAIMS LIABILITY							
Maximum Claims	YTD Maximum Claims	Actual Claims	Surplus/ Deficit	Claims Only Loss Ratio				
\$2,026,782	\$2,026,782	\$1,518,344	\$508,438	75%				
\$2,007,309	\$4,034,091	\$1,210,560	\$796,749	60%				
\$2,017,408	\$6,051,498	\$2,033,462	(\$16,054)	101%				
\$2,018,490	\$8,069,988	\$1,742,479	\$276,011	86%				
\$2,022,655	\$10,092,643	\$2,167,879	(\$145,225)	107%				
\$1,975,479	\$12,068,122	\$1,904,128	\$71,351	96%				
	\$12,068,122	\$10,576,852	\$1,491,270	88%				



2 0 2 2
Jan
Feb
Mar
Apr
May
June
July
Aug
Sept
Oct
Nov
Dec
Ava/Total

Fixed Costs						
ASO	Stop Loss	Capitation				
\$84,079	\$164,893	\$4,785				
\$81,770	\$164,223	\$4,743				
\$83,082	\$164,893	\$4,769				
\$83,311	\$156,409	\$4,793				
\$83,506	\$154,437	\$4,801				
\$81,662	\$155,106	\$4,726				
\$497,410	\$959,961	\$28,619				

Medical	Rx
Medical Paid Claims	Rx Paid Claims
\$1,303,368	\$214,976
\$824,194	\$386,366
\$1,369,339	\$689,924
\$1,387,723	\$368,921
\$1,713,753	\$470,066
\$1,306,319	\$600,734
\$7,904,696	\$2,730,986

Reimbursements and Rebates				
Specific Claims	Rx Rebates			
\$0	\$0			
\$0	\$0			
\$25,801	\$13,111			
\$14,165	\$0			
\$15,939	\$0			
\$2,925	\$0			
\$58,831	\$13,111			

100 % Funding
\$2,280,539
\$2,258,046
\$2,270,151
\$2,263,004
\$2,265,399
\$2,216,973
\$13,554,111

96% Funding Level
\$2,189,318
\$2,167,724
\$2,179,345
\$2,172,483
\$2,174,783
\$2,128,294
\$13,011,947

Difference Between Actual Costs and 96% Funding Level	Estimated Funding Loss Ratio
\$417,217	78%
\$706,427	65%
\$93,749	100%
\$185,491	88%
\$235,841	106%
\$17,328	97%
\$962,216	89%



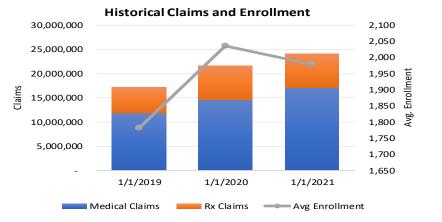
Claims: Projected and Historical

Projection date	1/1/2023
Projected claims below pooling point - per capita per month	710.24
Projected claims below pooling point - Total	26,015,284

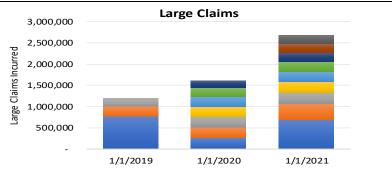
7/1/2021	7/1/2020	7/1/2019
1,979	2,037	1,782
17,094,082	14,643,120	11,829,159
6,991,744	6,998,764	5,345,519
24,085,826	21,641,884	17,174,678
	1,979 17,094,082 6,991,744	1,979 2,037 17,094,082 14,643,120 6,991,744 6,998,764

Claims Per Capita/Month*	724.41	730.86	627.50
Experience Year Weight	50%	34%	17%

^{*}normalized, and trended to projection date based on adult equivalents.



Large Claims Incurred			
Period (12 months beginning)	7/1/2021	7/1/2020	7/1/2019
	684,392	264,747	764,046
	380,285	250,615	242,105
	272,395	247,290	187,203
	248,880	237,794	
	240,946	226,153	
	227,491	218,054	
	221,997	166,316	
	220,199	165,578	
	206,427		
	199,256		







	89%	98%	102%	107%	120%
Expected Cost	\$29,732,590	\$29,732,590	\$29,732,590	\$29,732,590	\$29,732,590
Total	\$26,387,988	\$29,026,787	\$30,346,186	\$31,665,586	\$35,623,784
2023 Board HSA	\$358,440	\$358,440	\$358,440	\$358,440	\$358,440
2023 Board Health Fund Pledged	\$19,825,896	\$21,808,486	\$22,799,780	\$23,791,075	\$26,764,960
2022 Employee contibution	\$6,562,092	\$7,218,301	\$7,546,406	\$7,874,510	\$8,858,824
Funding Increase	0%	10%	15%	20%	35%
2023 Renewal Discussion					
Total Funding	\$28,721,832	\$26,746,428	\$2,742,084	=	
2022 Employee contibution	\$7,366,272	\$6,562,092	\$804,180	-	
2022 Board HSA	\$766,680	\$358,440	\$408,240		
2022 Board Health Fund Pledged	\$20,588,880	\$19,825,896	\$1,529,664		
2022 Projected Completion	Initial Budget	Actual Projected	Variance		

Increase	Board	EE Retiree	Funding Increase
10%	\$452,926	\$656,209	\$1,109,135
15%	\$1,444,220	\$984,314	\$2,428,534
20%	\$2,435,515	\$1,312,418	\$3,747,934
35%	\$5,409,400	\$2,296,732	\$7,706,132

Included in 2023 rates:

- \$350,000 Wellness Incentive
- \$5 pepm Wellness Platform
- 15% increased projected to Stop Loss Premium

^{*}Projection is based on June 30,2022 Data

^{**}Above information is for illustration purposes only. Final Budget is subject to actual claims and enrollment



Stop Loss Aggregate Audit





Exhibit I

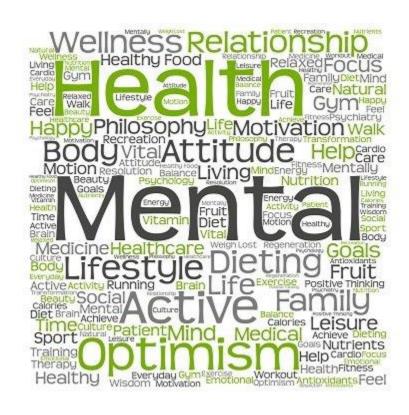
Aggregate Stop Loss Claim Summary
Santa Rosa County School District
Contract Period: January 1, 2021 to December 31, 2021 (24/12)

	TPA Claim Calculation	D	Davies's Claim Calculation	Difference
Total Paid Claims	\$ 24,046,073.00	\$	23,993,265.53	\$ (52,807.47) 1.
Amounts Excess the Claim Limit Per Covered Person	\$ (662,386.00)	\$	(1,146,471.35)	\$ (484,085.35) ^{2.}
Minimum Aggregate Attachment Point	\$ (19,899,998.00)	(19,899,998.00)	\$ - 3.
Gross Aggregate Claim:	\$ 1,000,000.00	\$	2,946,796.18	\$ 1,946,796.18
Gross Premium Overpayment:	\$ 0.00	\$	13,339.79	\$ 13,339.79 ^{4.}
Prescription Drug Inflation Protection Rebates	\$ 0.00	(7,544.00)	\$ (7,544.00) ^{5.}
Prescription Drug Program Rebates	\$ 0.00	(1,866,595.20)	\$ (1,866,595.20) 6.
Claims Paid After Termination Dates	\$ 0.00	(152,897.90)	\$ (152,897.90) 7.
Claim Paid for member not on the census	\$ 0.00	(45.44)	\$ (45.44) ^{8.}
Subrogation Recoveries	\$ 0.00	(17,272.96)	\$ (17,272.96) 9.
COBRA Pendings	\$ 0.00	(143,082.88)	\$ (143,082.88) 10.
Claim Errors and Pendings	\$ 0.00	(140,653.50)	\$ (140,653.50) 11.
Checks Mailed after the Contract Period	\$ 0.00	(65,400.11)	\$ (65,400.11) 12.
Net Aggregate Claim:	\$ 1,000,000.00	\$	566,643.98	\$ (433,356.02)

- Preliminary results used an estimate of Rx rebates
 - Estimate = \$1,866,595.20
 - Actual = \$1,236,131.15
 - Difference = \$630,464.05
- With the additional \$630,464.05, Santa Rosa will hit the \$1,000,000 Aggregate Stop Loss
- Should be completed by the end of July with reimbursement in August



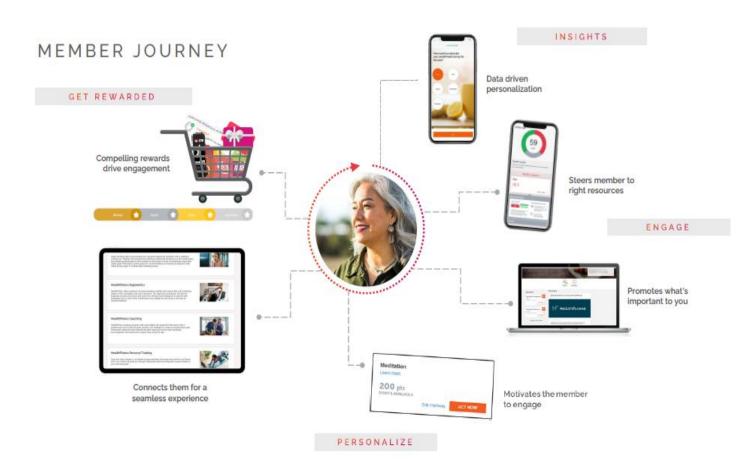
Health and Wellness







Vitality



2022 EARNING POINTS AND STATUS

Ways To Earn Vitality Points

Activity	Points	Frequency
Vitality Health Review* (VHR)	900	Once per year
VHR benus: First go days	250	Once per year
Mental Well-being Review	75/review	Three per year
Physical Activity Revine	250	Once per year
HYSICAL ACTIVITY	201	Street Jen Steet
Activity	Points	Frequency
Self-reported Workout	5	Once per day
Light Workout	5	Once per day
Standard Workout	10	Once per day
Advenced Workout	45	Once per day
Sports league	350	Up to category max
Athletic event level s	250	Up to category max
Athletic event level 2	350	Up to category max
Athletic event level 3	900	Up to category max
Workout milestone bonus	varies	Up to category max
Category medimum: 7,000 point		up to category miss
		and the selection of
Max one workout penday, We will aw	and only the right	HE-RIVE WORKSULL
REVENTION		
Activity	Points	Frequency
Health screening*	400	Once per year per screening
Dental check-up	200	Once per year
Flushet	200	Once per year
COVID-1g First Dese	250	Once per year
COVID-19 Second Dose	250	Once per year
COVID-19 Single-Dose Only	900	Once per year
COVID-19 Booster	250	Once per year
 Health screenings include colorectal so subject to certain regulaments. 	reanings, mamma	Gramo and pag smears, and are
ATALITY CHECK®		
Activity	Phylodie	
	Points	Frequency
Body Mass Index (BMI)	125	Frequency Once per year
Body Mass Index (BMI)	125	Once per year
Body Mass Index (BMI) Blood pressure Cholesterol	125 125	Once per year Once per year
Body Mass Index (BMI) Blood pressure Cholesterol	125 125 125	Once per year Once per year Once per year
Body Mass Index (BMI) Blood pressure Cholesterol Fasting glucoss/HbAsc	125 125 125 125	Once per year
Body Mass Index (BMI) Blood pressure Cholesterol Fasting glucose/HbAsc BMI	125 125 125 125 126 1000	Once per year
Body Mass Index (BMI) Blood pressure Chelesterol Fasting glucoss/HbAtc BMI Blood pressure	125 125 125 125 125 1000 600	Once per year
Body Mass Index (EMI) Blood pressure Cholesterol. Fasting glucose/HbAsc BMI Blood pressure Cholesterol*	125 125 125 125 1000 600 600	Once per year
Body Mass Index (EMI) Blood pressure Chalesterol Fasting glucoss/HbAtc BMI Blood pressure Chalesterol* Fasting glucoss/HbAtc	125 125 125 125 1000 600 600 600 725	Once per year
Body Mass Index (EMI) Blood pressure Cholesterol Fasting glucose/HbAtc BMI Blood pressure Cholesterol* Fasting glucose/HbAtc Non-tobseco user *Total cholesterol or los-density too A second bit sterotiles standard is a range results.	125 125 125 125 1000 600 600 600 725 protein (LDL)	Once per year
Body Mass Index (BMI) Blood pressure Cholesterol Fasting glucoss/HbAsc BMI Blood pressure Cholesterol* Fasting glucoss/HbAsc Non-Sobsecon user 'Total cholesterol toe-density spo A sessorable standale is bardeal to	125 125 125 125 1000 600 600 600 725 protein (LDL)	Once per year

CPR course 125 Once per year

COALS		
Activity	Points	Frequency
Goals check-in	30 maximum	Once per seek (up to syoo points per ye
ONLINE EDUCATION		
Activity	Points	Frequency
Interactive tools	75/tool	Four peryear
Online nutrition courses	300/course	Three per year
ActionSebs/Decision Points	go each	Six per year
Health FYI Webcasts	90/webcast	Twelve per year
MARKETPLACE		
Activity	Points	Frequency
Engagement	45	Once perseek
Milestone	100	Once per month
VITALITY HEALTHYMIND**		
Activity	Points	Frequency
Sleep Well	300 maximum	Once per year
Medibilion	1D/session	Once per day tup to son points per year
OTHER ACTIVITIES		
OTHER ACTIVITIES Activity	Points	Frequency
	Points varies	Frequency Once per month
Activity		
Activity Vitality Squares™ Disease/Lifestyle	varies 300	Once per montin
Activity Vitality Squares™ Di sease/Lifestyle management	varies 300	Once per montin
Activity Vitality Squares TM Disease/Lifestyle management EMPLOYER SPONSORED ACTI	varies 300 WITIES	Once per montin Once per quarter
Activity Vitality Squares TM Disease/Lifestyle management EMPLOYER SPONSORED ACTI Option 1	varies 300 WITIES 35	Once per month Once per querter Once per day
Activity Vitality Squares ⁵⁴ Disease/Lifestyle management. EMPLOYER SPONSORED ACTI Option 1 Option 2	varies 300 WITIES 35 50	Once per month Once per querter Once per day Once per day
Activity Vitality Squares** Disease/Lifestyle management EMPLOYER SPONSORED ACTI Option 1 Option 2 Option 3	varies 300 WITIES 35 90 s00	Once per querter Once per day Once per day Once per day Once per day
Activity Vitality Squares ³⁴ Diseases/Lifestyle management EMPLOYER SPONSORED ACTI Option 1 Option 2 Option 3 Option 4	900 MITTES 95 90 90 90 90	Once per month Once per quarter Once per day
Activity Vitality Squares ¹⁴ Diseases/Lifestyle management ENPLOYER SPONSORED ACTI Option 1 Option 2 Option 3 Option 4 Option 5	Varies 300 MITTES 35 50 400 450 200	Once per month Once per queter Once per day
Activity Vitality Squares** Disease/Ufestyle management ENPLOYER SPONSORED ACTI Option 1 Option 2 Option 3 Option 4 Option 5 Option 6	Varies 300 MITIES 35 50 100 450 200 250	Once per montin Once per quarter Once per day Once per day Once per day Once per day Once per day Once per day





Thank you for your time today!

Mark Johnson | SVP, Employee Benefits Insurance Consultant **FBBI**nsurance | 1824 28th Ave S | Homewood, AL 35209 O: 205-445-0701 | M: 205-401-6954 | mark_johnson@fbbins.com

- Kelly Berry, Senior Client Executive, Miramar Beach FL
- Kristy Sheffer, Senior Client Executive, Homewood AL