



Travis Fulton
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April 07, 2022

Dr. Karen Barber
Superintendent of Schools
6032 Hwy 90
Milton, Florida 32570

Dear Dr. Barber,

The selection committee for RFP 22-03-DC Filter Change Out ranked the proposals received and recommended BFC solutions as the top company to be awarded. Approval is recommended.

The RFP 22-03-DC Filter Change Out documents and information can be reviewed at this link:

[RFP Documents](#)

The selection committee consisted of the following:

Richard Laing, Supervisor of Building Maintenance
Ricky Grimes, Maintenance Foreman II
Mark Payne, Maintenance Foreman I
Kaleb Harris, A/C/Refrigeration Mechanic II
David Huddleston, A/C/Refrigeration Mechanic II

Sincerely,

Travis Fulton

TF/dlc

Att: 1

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

DISTRICT 1
Linda Sanborn

DISTRICT 2
Elizabeth Hewey

DISTRICT 3
Carol Boston

DISTRICT 4
Charles Elliott

DISTRICT 5
Wei Ueberschaer

Request for Proposal No.: RFP 22-03-DC
 Req. for Prop. Name: Filter Change Out
 Intended Award Date: April 1, 2022
 Board Award Date: April 7, 2022
 Contract Start Date: April 8, 2022
 Contract End Date: April 7, 2027

Company:

| | |
|--|-------|
| Item: | Qty: |
| 2" Pleated Rectangular Filters/Per Filter: | 33 |
| 4" Pleated Rectangular Filters/Per Filter: | 220 |
| Polyester Pad Filters/Per Filter: | 4,869 |
| Window A/C Type Filters/Per Filter: | 1 |
| Washout Filters/Per Filter: | 62 |
| <i>New School Additions:</i> | |
| 2" Pleated Filter/Per Filter - Specified MERV 8 | 259 |
| 12" Pleated Filter/Per Filter- Specified MERV 13 | 46 |

Accept Procurement Card:
 Additional Discount for use of Procurement Card:
 Payment Terms:
 Warranty/Guarantee:
 Samples & Product Sheets:
 References:

*Alternate item offered

| | |
|--|-------|
| 2" Pleated Rectangular Filters/Per Filter (Qty Per Bi-Mo): | 33 |
| 4" Pleated Rectangular Filters/Per Filter (Qty Per Bi-Mo): | 220 |
| Polyester Pad Filters/Per Filter (Qty Per Bi- Mo): | 4,869 |
| Window A/C Type Filters/Per Filter (Qty Per Bi-Mo): | 1 |
| Washout Filters/Per Filter (Qty Per Bi-Mo.): | 62 |
| 2" Pleated Filter/Per Filter - Specified MERV 8 (Qty Per Bi-Mo): | 259 |
| 12" Pleated Filter/Per Filter - Spec.'d MERV 13 (Qty Per Bi-Mo): | 46 |

Estimated Total Bi-Monthly Cost:

*Based on current filters being used.

| Bonded Filter Co., d/b/a BFC Solutions Nashville, TN | FilterPro USA, LLC Florence, AL | Previous Bid info Southern Management Milton, FL RFB 11-08 |
|--|------------------------------------|--|
| Prices vary by size. \$6.84 (avg) | \$8.92 | \$5.50 |
| Prices vary by size. \$10.27 (avg) | \$14.92 | \$5.50 |
| \$4.15 | \$5.54 | \$1.95 |
| \$5.50 | \$6.00 | \$1.95 |
| \$5.50 | \$6.00 | |
| Prices vary by size. \$6.10 (avg) | \$8.92 | |
| Prices vary by size. \$63.70 (avg) | \$88.31 | |
| Yes | No | Yes |
| None | N/A | None |
| Net 45 | Net 30 | Net 30 |
| N/A | 60 Day Product | 30 Days |
| Provided During Presentations | Provided During Presentations | Included |
| Included | Included | Included |
| PleatLink in place of Polyester | | |
| \$225.72 | \$294.36 | \$1,435.50 (Qty 261 per Bi-Mo.) |
| \$2,259.40 | \$3,282.40 | |
| \$20,206.35 | \$26,974.26 | \$9,494.55 (Qty 4,869 per Bi-Mo.) |
| \$5.50 | \$5.50 | \$1.95 (Qty 1 per Bi-Mo) |
| \$341.00 | \$372.00 | |
| \$1,579.90 | \$2,310.28 | |
| \$2,930.20 | \$4,062.26 | |
| \$27,322.35 | \$37,006.70 | \$10,932.00 |

"Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes."