



November 16, 2021

Dr. Karen Barber
Superintendent of Schools
6032 Hwy 90
Milton, Florida 32570

Dear Dr. Barber,

The selection committee for RFB 21-05 Telephone Maintenance ranked the proposals by KMS Business Products as the top company to be awarded. Approval is recommended.

The RFP 21-05 documents and information can be reviewed at this link:

[RFP Documents](#)

The selection committee consisted of the following:

Richard Laing, Supervisor of Building Maintenance
Ricky Grimes, Maintenance Foreman II
Mark Payne, Maintenance Foreman I
Thomas Delacruz, Electronic Technician II
Ricky Wallace, Enterprise Network Administrator

Sincerely,

Travis Fulton
TMF/bdg

Att:1

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

RFP: 21-05
RFP Name: Telephone Maintenance
RFP Intended Award Date: 11/09/2021
RFP Award Date: 11/16/2021
Contract Start Date:11/17/2021
Contract End Date:11/16/2024

Company:	MCS of Tampa 8510 Sunstate Street Tampa, FL	KMS Business Products 3010 E Cervantes Pensacola, FL	Previous Bid info RFP 11-01 KMS Communications 3010 E Cervantes Pensacola, FL
1 - Cost of Major Trouble Repairs per Hour	\$70.00	\$75.00	75.00 first hr/25.00 hr., each hr after
2 - Cost of Overtime/Holiday Repairs per Hour	\$98.00	\$75.00	\$30.00
3 - Cost of Minor Trouble Repairs per Hour	\$70.00	\$75.00	\$30.00
4 - Cost of Standard Response time per Hour	\$70.00	\$75.00	\$25.00
5 - Discount Over List Price for Supplies & Materials	15% markup over cost	20% off list	20% above net
Equipment rental costs	10% markup added per contractor's equipment item ending rental rate		
Warranty	1 year	1 year	30 days on labor repairs
Payment Terms	Net 30	Net 30	Net 30
Accept VISA	Yes	Yes	Yes
VISA Discount	No	No	No

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