



March 9, 2017

Tim Wyrosdick
Superintendent of Schools
5086 Canal Street
Milton, Florida 32570-6707

Dear Mr. Wyrosdick,

The selection committee for RFP 17-01 Document Storage and Workflow System ranked the proposals by PeopleAdmin as the top company to be awarded. Approval is recommended.

The RFP 17-01 documents and information can be reviewed at this link:

[RFP Documents](#)

The selection committee consisted of the following:

Bill Emerson, Assistant Superintendent for Curriculum, Instruction and Assessment
Mike Thorpe, Director of Inservice & Instructional Technology
Don Ellis, Data Processing Manager
David Gunter, Director of Compliance and Labor Relations
Eric Englert, Instructional Technology Specialist/District Webmaster

Sincerely,

Judson C. Crane
JCC/cl

Att: 2

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

RFB 17-01

Document Storage and Workflow System

Bid Intended Award Date: March 2, 2017

Bid Award Date: March 9, 2017

Contract Start Date: March 10, 2017

Contract End Date: March 9, 2022

Intended award to: PeopleAdmin

Committee requested presentations from vendors of page 1.

Emics, Inc. DBA Chalk Schools 230 California Street, Suite 601 San Francisco, CA 94111			CobbleStone Systems Corp. 100 Overlook Center, Floor 2 Princeton, New Jersey 08540			PeopleAdmin, Inc. 805 Las Cimas Parkway #400 Austin, TX 78746			RJ Young Company 25 W Cedar Street, Suite #620 Pensacola, FL 32502		
	Option 1	Option 2		Option 1	Option 2						
	Department	Full License		150 Named Software Licenses	50 Concurrent Software Licenses						
Annual Cost	\$65,750.00	\$98,625.00	Year 1:	\$204,832.00	\$158,524.00		TalentEd + Hire & TalentEd Records Recruit & Hire	\$2,040.00	Hire To Retire Solution Bundle, 5 Concurrent Users	\$23,895.00	
One-Time Implementation Fee	\$13,150.00	\$19,725.00	Year 2:	\$35,227.26	\$26,891.82		Implementation & Trianing - Records	\$4,590.00	Annual Maintenance & Support	\$5,900.00	
Power Use Cert.	\$2,500.00	\$2,500.00	Year 3:	\$38,045.44	\$29,043.17		LDAP Setup Fees	<u>\$1,500.00</u>	Coporate Edition Concurrent Licenses (vol. 26-50)	\$18,445.00	
									Annual Maintenance & Support	\$4,550.00	
Consulting Fees	<u>\$2,500.00</u>	<u>\$2,500.00</u>	Year 4:	\$41,089.08	\$31,366.62		Total implementation & training (one time fee)	\$8,130.00	RJ Young Professional Services	\$30,000.00	
Year 1 :	\$83,900.00	\$123,350.00	Year 5:	<u>\$44,376.20</u>	<u>\$33,875.95</u>		Annual Subscription; Year 1	<u>\$34,632.50</u>	Year 1 :	\$82,790.00	
Year 2 :	65,750.00	98,625.00	Total 5 year cost:	\$363,569.98	\$279,701.56				Year 2 :	\$10,450.00	
Year 3 :	65,750.00	98,625.00					Year 1:	\$42,762.50	Year 3 :	\$10,450.00	
Year 4 :	65,750.00	98,625.00	Additional Cost: Travel Cost per day: \$2400				Year 2:	\$36,364.13	Year 4 :	\$10,450.00	
Year 5 :	<u>65,750.00</u>	<u>98,625.00</u>					Year 3:	\$38,182.34	Year 5 :	<u>\$10,450.00</u>	
Total 5 year cost:	\$346,900.00	\$517,850.00					Year 4:	\$40,091.46	Total 5 year cost:	\$124,590.00	
							Year 5:	<u>\$42,096.04</u>	Additional License Options:		
							Total 5 year cost:	\$199,496.47	Additional Concurrent (26-50)	\$527.00	
									Maintenance & Support (26-50)	\$130.00	
									Read only (1-50)	\$238.00	
									Maintenance & Support (1-50)	\$55.00	

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RFB 17-01

Document Storage and Workflow System

Business Systems & Consultants 113 Little Valley Court Birmingham, AL 35244			Konica Minolta Business Solutions U.S.A., Inc. 1410 N. West Shore Blvd., Suite 100 Tampa, FL 33607		Tyler Technologies, Inc. One Tyler Drive Yarmouth, ME 04096				vTechio 2338 Immokalee Rd. #151 Naples, FL 34110	
Option 1	Option 2		Option 1, Tyler Software & Svcs.		Option 2, SaaS					
ADD Ax with ECM Toolbox	Filebound ECM System		Hire To Retire bundle	\$26,550.00	Software	\$203,800.00	SaaS Annual	\$99,445.00		
Software Products	\$10,000.00	\$22,536.00	Software Support	\$5,900.00	Services	\$108,325.00	Tyler Services	\$103,325.00	Implementation	\$13,529.41
Professional Services	\$30,000.00	\$30,000.00	25 Concurrent User Licenses	\$17,500.00	Hardware, Software, & Svcs.	\$1,650.00	Hardware, Software &	\$1,650.00	Softare on servers	\$11,058.82
Maintenance	\$8,500.00	Included	Concurrent User Support	\$3,500.00	Annual License	\$37,074.00			Design/Branding	\$8,823.53
Total Initial Investment Fee:	\$48,500.00	\$52,536.00	Professional Services- Remote Services*	<u>\$8,750.00</u>	Year 1:	\$350,849.00	Year 1:	\$204,420.00	Software Site Development	\$14,823.53
					Year 2:	\$37,074.00	Year 2:	\$99,445.00	Intranet Architecture & configuration	\$101,647.06
			1st Year Cost:	\$62,200.00	Year 3:	\$37,074.00	Year 3:	\$99,445.00	Project Management	\$17,529.41
			Estimated 2nd Year Support Cost:	\$9,400.00	Year 4:	\$37,074.00	Year 4:	\$99,445.00	Quality Assurance Testings	\$9,647.06
			Additional Options:	Unit Price	Year 5:	\$37,074.00	Year 5:	\$99,445.00	Training	\$8,235.29
			Concurrent User License	\$700.00	Total 5 Year Cost:	\$499,145.00	Total 5 Year Cost:	\$602,200.00	Total	\$185,294.11
			Concurrent User Suppor	\$140.00	Estimated Travel Expenses:	\$23,290.00	Estimated Travel Expenses:	\$23,290.00	Ongoing Support, \$3375.00 per month	\$202,500.00
			GlobalSearch Read only	\$275.00						
			GlobalSearch Read only							
			Support	\$55.00						
			Remote, Per day	\$1,250.00						
			* Additional Professional Services will be required to complete HR workflow, Electronic forms configuration and Purchase requisition process. A detailed discovery will be required to finalize the cost and create a Statement of Work.							

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