



March 9, 2017

Tim Wyrosdick  
Superintendent of Schools  
5086 Canal Street  
Milton, Florida 32570-6707

Dear Mr. Wyrosdick,

The selection committee for RFP 17-01 Document Storage and Workflow System ranked the proposals by PeopleAdmin as the top company to be awarded. Approval is recommended.

The RFP 17-01 documents and information can be reviewed at this link:

[RFP Documents](#)

The selection committee consisted of the following:

Bill Emerson, Assistant Superintendent for Curriculum, Instruction and Assessment  
Mike Thorpe, Director of Inservice & Instructional Technology  
Don Ellis, Data Processing Manager  
David Gunter, Director of Compliance and Labor Relations  
Eric Englert, Instructional Technology Specialist/District Webmaster

Sincerely,

Judson C. Crane  
JCC/cl

Att: 2

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes.

RFB 17-01  
 Document Storage and Workflow System  
 Bid Intended Award Date: March 2, 2017  
 Bid Award Date: March 9, 2017  
 Contract Start Date: March 10, 2017  
 Contract End Date: March 9, 2022  
 Intended award to: PeopleAdmin

Committee requested presentations from vendors of page 1.

Emics, Inc. DBA Chalk Schools 230 California Street, Suite 601 San Francisco, CA 94111			CobbleStone Systems Corp. 100 Overlook Center, Floor 2 Princeton, New Jersey 08540			PeopleAdmin, Inc. 805 Las Cimas Parkway #400 Austin, TX 78746			RJ Young Company 25 W Cedar Street, Suite #620 Pensacola, FL 32502			
	Option 1	Option 2		Option 1	Option 2							
	Department License	Full License		150 Named Software Licenses	50 Concurrent Software Licenses							
Annual Cost	\$65,750.00	\$98,625.00	Year 1:	\$204,832.00	\$158,524.00		TalentEd + Hire & TalentEd Records				Hire To Retire Solution Bundle, 5 Concurrent Users	\$23,895.00
One-Time							Recruit & Hire	\$2,040.00			Annual Maintenance & Support	\$5,900.00
Implementation Fee	\$13,150.00	\$19,725.00	Year 2:	\$35,227.26	\$26,891.82		Implementation & Training - Records	\$4,590.00			Coporate Edition Concurrent Licenses (vol. 26-50)	\$18,445.00
Power Use Cert.	\$2,500.00	\$2,500.00	Year 3:	\$38,045.44	\$29,043.17		LDAP Setup Fees	<u>\$1,500.00</u>			Annual Maintenance & Support	\$4,550.00
Consulting Fees	<u>\$2,500.00</u>	<u>\$2,500.00</u>	Year 4:	\$41,089.08	\$31,366.62		Total implementation & training (one time fee)	\$8,130.00			RJ Young Professional Services	\$30,000.00
Year 1 :	\$83,900.00	\$123,350.00	Year 5:	<u>\$44,376.20</u>	<u>\$33,875.95</u>		Annual Subscription; Year 1	<u>\$34,632.50</u>			Year 1 :	\$82,790.00
Year 2 :	65,750.00	98,625.00	<b>Total 5 year cost:</b>	<b>\$363,569.98</b>	<b>\$279,701.56</b>		Year 1:	\$42,762.50			Year 2 :	\$10,450.00
Year 3 :	65,750.00	98,625.00	<b>Additional Cost: Travel Cost per day: \$2400</b>				Year 2:	\$36,364.13			Year 3 :	\$10,450.00
Year 4 :	65,750.00	98,625.00					Year 3:	\$38,182.34			Year 4 :	\$10,450.00
Year 5 :	<u>65,750.00</u>	<u>98,625.00</u>					Year 4:	\$40,091.46			Year 5 :	<u>\$10,450.00</u>
<b>Total 5 year cost:</b>	<b>\$346,900.00</b>	<b>\$517,850.00</b>					Year 5:	<u>\$42,096.04</u>			<b>Total 5 year cost:</b>	<b>\$124,590.00</b>
							<b>Total 5 year cost:</b>	<b>\$199,496.47</b>			Additional License Options:	
											Additional Concurrent (26-50)	\$527.00
											Maintenance & Support (26-50)	\$130.00
											Read only (1-50)	\$238.00
											Maintenance & Support (1-50)	\$55.00

"Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes."

RFB 17-01  
Document Storage and Workflow System

Business Systems & Consultants 113 Little Valley Court Birmingham, AL 35244		Konica Minolta Business Solutions U.S.A., Inc. 1410 N. West Shore Blvd., Suite 100 Tampa, FL 33607		Tyler Technologies, Inc. One Tyler Drive Yarmouth, ME 04096		vTechio 2338 Immokalee Rd. #151 Naples, FL 34110				
Option 1	Option 2			Option 1, Tyler Software & Svcs.	Option 2, SaaS					
	ADD Ax with ECM Toolbox	Filebound ECM System	Hire To Retire bundle	\$26,550.00	Software	\$203,800.00	SaaS Annual	\$99,445.00		
Software Products	\$10,000.00	\$22,536.00	Software Support	\$5,900.00	Services	\$108,325.00	Tyler Services	\$103,325.00	Implementation	\$13,529.41
Professional Services	\$30,000.00	\$30,000.00	25 Concurrent User Licenses	\$17,500.00	Hardware, Software, & Svcs.	\$1,650.00	Hardware, Software &	\$1,650.00	Softare on servers	\$11,058.82
Maintenance	\$8,500.00	Included	Concurrent User Support	\$3,500.00	Annual License	\$37,074.00			Design/Branding	\$8,823.53
<b>Total Initial Investment Fee:</b>	<b>\$48,500.00</b>	<b>\$52,536.00</b>	Professional Services- Remote Services*	<u>\$8,750.00</u>	Year 1:	\$350,849.00	Year 1:	\$204,420.00	Software Site Development Intranet Architecture & configuration	\$14,823.53 \$101,647.06
			<b>1st Year Cost:</b>	\$62,200.00	Year 2:	\$37,074.00	Year 2:	\$99,445.00	Project Management	\$17,529.41
			<b>Estimated 2nd Year Support Cost:</b>	\$9,400.00	Year 3:	\$37,074.00	Year 3:	\$99,445.00	Quality Assurance Testings	\$9,647.06
			<b>Additional Options: Unit Price</b>		Year 4:	\$37,074.00	Year 4:	\$99,445.00	Training	\$8,235.29
			Concurrent User License	\$700.00	Year 5:	\$37,074.00	Year 5:	\$99,445.00	<b>Total</b>	<b>\$185,294.11</b>
			Concurrent User Support	\$140.00	<b>Total 5 Year Cost:</b>	<b>\$499,145.00</b>	<b>Total 5 Year Cost:</b>	<b>\$602,200.00</b>	<b>Ongoing Support, \$3375.00 per month</b>	<b>\$202,500.00</b>
			GlobalSearch Read only	\$275.00	<b>Estimated Travel Expenses:</b>	<b>\$23,290.00</b>	<b>Estimated Travel Expenses:</b>	<b>\$23,290.00</b>		
			GlobalSearch Read only Support	\$55.00						
			Remote, Per day	\$1,250.00						
			* Additional Professional Services will be required to complete HR workflow, Electronic forms configuration and Purchase requisition process. A detailed discovery will be required to finalize the cost and create a Statement of Work.							

"Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120, Florida Statutes."