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July 21, 2016

Mr. Tim Wyrosdick  
Superintendent of Schools  
5086 Canal Street  
Milton, FL 32570

Dear Mr. Wyrosdick,

In accordance with Florida Statute 287.057 (13), it is recommended that the Santa Rosa County School Board approve the renewal of RFP 11-01 County Wide Telephone Maintenance for an additional five year term. RFP 11-01 was awarded to KMS Communications in 2011.

The pricing from the original award will remain in effect for the new term agreement. The renewal agreement will expire February 28, 2021.

Sincerely,

Judson C. Crane

JCC/cl

Att: 1

DISTRICT 1  
Diane Scott

DISTRICT 2  
E. Hugh Winkles

DISTRICT 3  
Carol Boston

DISTRICT 4  
Jennifer Granse

DISTRICT 5  
Scott Peden

Bid Name: County Wide Telephone Maintenance  
 Bid Number: RFP 11-01  
 Intended Award Date: February 3, 2011  
 Award Date: February 10, 2011

Company:	F & M Electric Inc Pensacola	KMS Communication s Pensacola, FL	Last Bid Price RFP 05-34 F& M Electric
1 Cost of Major Trouble Repairs per Hour: Response Time:	65.00 2 hrs	75.00 first hr/25.00 hr., each hr after 2 Hrs	75.00
2 Cost of Overtime/Holiday Repairs per Hour:	45.00	30.00	35.00
3 Cost of Minor Trouble Repairs per Hour: Response Time:	42.00 24 hrs	30.00 8 Hrs	35.00
4 Cost of Standard Response time per Hour: Response Time:	35.00 24 normal business hrs	25.00 8 Hrs	28.50
Payment Terms:	30 days net	30 Days Net	
Accept VISA:	yes	Yes	
VISA Discount:	no	No	
Warranty:	2 year	30 Days on Labor Repairs	
Discount Over List Price for Supplies & Materials	15%	20% above net	15.00%
Other Services:			
Structured Cabling System Installations		No Price Listed	
Independent Communication Cable/Fiber Cable Cert. & Test			
RCDD Design			
Training held for existing Telephone and Voice Mail Systems			
Telephone Help Desk for Clients Under Contract			
Security Video System Sales/Installation and Service			
Door & Security Access System Sales, Install and Service		No Price Listed	

\*Pricing Escalates

Failure to file a protest within the time prescribed in s. 120.57, Florida Statutes, shall constitute a waiver of proceedings under chapter 120, Florida Statutes.