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June 9, 2016

Mr. Tim Wyrosdick  
Superintendent of Schools  
5086 Canal Street  
Milton, FL 32570

Dear Mr. Wyrosdick,

In accordance with Florida Statute 287.057 (13), it is recommended that the Santa Rosa County School Board approve the renewal of RFP 10-08 Fire Alarm Inspection, Certification, Repair and Installation for an additional five year term. RFP 10-08 is awarded to Ivanco, Inc.

The pricing from the original award will remain in effect for the new term agreement. The renewal agreement will expire October 31, 2020.

Sincerely,

Judson C. Crane

JCC/cl

Att: 1

Santa Rosa County School Board  
RFP 10-08  
Fire Alarm Inspection, Certification, Repair and Installation  
Intended Decision: October 7, 2010  
Award Date: October 14, 2010  
Renewal Agreement expires: October 31, 2020

Company:	Fire Control Systems Cantonment, FL	Hiller Systems, Inc. Pensacola, FL	Ivanco, Inc. Ft Walton Bch, FL	Jacksonville Sound & Comm. Tallahassee, FL	Koorsen Fire & Security Pensacola, FL	SimplexGrinell Mobile, AL
Hourly Rate for 1 Technician	65.00	60.00	66.75	65.00	70.00	75.00
Hourly Rate for 2nd Technician	50.00	60.00	66.75	65.00	65.00	85.00
Overtime Hourly Rate for 1 Technician	97.50	90.00	95.63	97.50	100.00	75.00
Overtime Hourly Rate for 2nd Technician	75.00	90.00	95.63	97.50	90.00	85.00
Payment Terms:	Net 30	Net 30		Net 30	Net 30	Net 30
Accept VISA:	Yes	Yes	Yes	No	Yes	Yes
Additional Discount for use of VISA:	1%	No	1%	No	1%	No
Warranty:	3 Yrs	1 Yr	Yes	1 Yr	5 YR	1 YR
Facility Year Total:	\$161,700.10	\$228,705.00	\$165,046.00	\$189,845.00	\$179,913.21	\$171,103.00