

ONLINE EDUCATIONAL PRODUCTS AND SERVICES ORDER ADDENDUM

This Addendum dated October 1, 2013 ("Addendum") is between Santa Rosa County School District located at 5086 Canal Street, Milton, FL 32570 ("Customer") and K12 Virtual Schools LLC located at 2300 Corporate Park Drive, Herndon, VA 20171 ("K12") and is issued pursuant to the terms of the Customer-completed Online Educational Products and Services Order dated July 1, 2013, Contract # 3155 ("Order") which is incorporated into the K12 Online Educational Products and Services Agreement Terms (the "Terms"). This Addendum is incorporated into and is in all respects subject to the terms of the Orders and the Terms and will become effective on the date this Addendum bears the signatures of both Customer and K12. All capitalized terms not defined in this Addendum will have the meanings assigned to them in the Orders or the Terms, as applicable.

The parties hereby agree as follows:

- A. Solely for the Products and services set forth in this Addendum, the following provisions of the Order are revised as set forth in this Addendum. All other terms, conditions and provisions of the Order remain in full force and effect.
 - B. Customer will be provided the following Products and Services during the Period for the Territory, all as indicated below:
3. **Description of Educational Products.** Customer will be provided the Educational Products specified in this Order.

☒ K12 Courses: for student taking 1 to 3 courses, including, but not limited to, summer program enrollments. (Grades 9 to 12).

Courses

An enrollment portal into which Customer will enroll its students in the Territory into available K12 courses including Language Arts/English, Math, Science, History, Art, Music, available World Languages and, for grades 9 to 12, electives. Customer is responsible for determining the proper placement of students in appropriate courses. Within two (2) weeks following K12's receipt of a completed account set-up form from Customer, K12 will provide access for Customer to enroll its students.

A Learning Management System (LMS) or "K12 Hosting Services" for the delivery of K12 courses and access to a synchronous collaboration tool and system generated reports on academic performance, attendance and progress.

Materials

Instructional text or e-books, supplies and teaching tools (collectively, "Materials") for K-8 students. Materials for Customer's teachers and High School students are ordered separately. K12 will reclaim durable Materials by informing Customer and/or its students which Materials need to be returned and providing pre-paid return shipping labels. K12 Materials are intended solely for the use of the teachers and the students enrolled in K12 courses to whom K12 provides the Materials. Customer shall not transfer or resell the Materials to any other person. If a replacement component is required or a durable Material is not returned, the Customer will be invoiced for the component or Materials (plus shipping, if applicable). Customer will provide K12 with reasonable assistance in obtaining durable Materials from students and their parents.

4. **Description of Services.** Customer will be provided the following Services under this Order:

☒ Instructional Services: Customer will be provided qualified teachers, licensed as required by applicable state law, for instruction to enrolled students for selected courses.

5. **Description of Other Related Products**

RESERVED

6. **Fees.** For the Services and/or Products provided under this Order, Customer shall pay to K12 and/or its Affiliates the following Fees:

☒ K12 Courses: for Students Taking 1 to 3 courses

Materials costs are refunded 100% if the student is withdrawn within 10 days of order placement, or 50% if the student is withdrawn between the 11th and 30th day. There is no refund or credit on materials for withdrawals occurring after 30 days. Fees will not be charged for a student for any month following notice to K12 of the student's withdrawal from the course. No other refunds, credits or cancellations are allowed. Special course material fee applies to lab sciences, advanced placement and technology courses.

K12 will invoice Customer as follows: (a) courses will be billed equally over ten months; (b) materials will be invoiced upon shipment

\$170.00 per Student per 9-12 course per semester without Materials or K12 teachers

Summer course billing is 100% upfront due to the condensed timeframe of the courses. No refunds, credits or cancellations are allowed.

☒ K12 Instruction:

Billed in equal parts over five or ten months as applicable for the particular course. Fees will not be charged for a student for any month following notice to K12 of the student's withdrawal from the course. No other refunds, credits or cancellations are allowed.

\$200.00 per Student for each 9-12 course per semester

Summer instruction billing is 100% upfront due to the condensed timeframe of the courses. No refunds, credits or cancellations are allowed.

☒ K12 High School Materials Fees for Students and Teachers

Customer is only charged the applicable fee if a course below is selected. Billed upon shipment, Materials costs are refunded 100% if the student is withdrawn within 10 days of order placement, or 50% if the student is withdrawn between the 11th and 30th day. There is no refund or credit on materials for withdrawals occurring after 30 days.

☒ Advanced Placement Environmental Science (SCI530A-AVT) (required for certain courses)

\$302.00 per Student per course

☒ English course materials (Required for the following courses):

| | |
|--|--------------------------------|
| ENG 102A Literary Analysis and Composition I (Core) | \$80.00 per Student per course |
| ENG 103A Literary Analysis and Composition I (Comprehensive) | \$80.00 per Student per course |
| ENG 104A Honors Literary Analysis and Composition I (Honors) | \$80.00 per Student per course |
| ENG 106AG Literary Analysis and Composition I | \$80.00 per Student per course |
| ENG 202A Literary Analysis and Composition II | \$80.00 per Student per course |
| ENG 203A Literary Analysis and Composition II (Core) | \$80.00 per Student per course |
| ENG 204A Honors Literary Analysis and Composition II | \$80.00 per Student per course |
| ENG 206AG Literary Analysis and Composition II | \$80.00 per Student per course |

Materials: In addition to the AP Environmental Science and English course materials selected above within this section (if any) by checking the appropriate boxes below, Customer requests all students to receive the following materials for the courses ordered. Billed upon shipment, Materials costs are refunded 100% if the student is withdrawn within 10 days of order placement, or 50% if the student is withdrawn between the 11th and 30th day. There is no refund or credit on materials for withdrawals occurring after 30 days.

K12 Proprietary Course Materials Options

Lab Science



Math, History, English



Electronic Materials
(Included in the cost of K12 Core
Proprietary Courses)

Physical Materials



\$210.00 per student per course



\$80.00 per student per course

Non-Proprietary Course Materials (These materials must be purchased unless designated as "optional". Customer may purchase these materials from K12, or Customer may elect to purchase these materials from a third party provider.)

Music and Art Electives

AP Courses

Technology software –(GAME DESIGN)

Graphing Calculators (optional)

World Languages Dictionary (optional)

Customer will purchase the selected 3rd Party Materials from K12

☐ \$80.00 per student per course☐ \$120.00 per student per course☐ \$89.00 per student per course☐ \$160.00 per student per course☐ \$25.00 per student per course

Customer will purchase the selected 3rd Party Materials from a 3rd Party

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I am authorized by Customer to enter into this Order for the products, services and licenses indicated herein, at the prices set forth below and pursuant to the Terms.

Accepted by Customer:

_____ (signature) _____ (date)

_____ (print name) _____ (title)

Accepted by K12:

_____ (signature) _____ (date)

_____ (print name) _____ (title)