

**Santa Rosa County
School District**



"A Tradition of Excellence"

Judson C. Crane
CPPO, CPPB

Director of Purchasing and Contract Administration

6544 Firehouse Road, Milton, Florida 32570-3411

Phone: 850/983-5130

Suncom: 689-55130

Facsimile: 850/983-5133

E-mail: cranej@mail.santarosa.k12.fl.us

Website: www.santarosa.k12.fl.us/purchasing

September 26, 2013

Mr. Tim Wyrosdick
Superintendent of Schools
5086 Canal St.
Milton, Florida 32570-6707

Dear Mr. Wyrosdick,

In accordance with SBE 6A-1.012(5), it is recommended that the Santa Rosa County School Board approve use of the TCPN Co-Operative Bid R5045 TCPN# 18-10006-11-001 for the purchase of HVAC equipment, refrigeration, installation, service and related products. The bid was awarded to Trane U.S. Inc.

Sincerely,

Judson C. Crane

JCC/sek

DISTRICT 1
Diane Scott

DISTRICT 2
E. Hugh Winkles

DISTRICT 3
Diane Coleman

DISTRICT 4
Jennifer Granse

DISTRICT 5
Scott Peden



May 20, 2013

Mr. Jeffrey T. Watson
Vice President- North America
Trane U.S. Inc.
1 Centennial Avenue
Piscataway, New Jersey 08854

Re: Renewal Award of TCPN Annual Contract # R5045

Dear Mr. Watson:

Per official action taken by the Board of Directors of Education Service Center, Region 4 on May 16, 2013, The Cooperative Purchasing Network (TCPN) is pleased to announce that Trane U.S. Inc. has been awarded an annual contract renewal for the following, based on the sealed proposal submitted to Region 4 on September 23, 2010, and subsequent performance thereafter:

Contract

HVAC Equipment, Refrigeration, Installation, Service & Related Products

The contract will expire on September 30, 2014, completing the fourth year of a possible five-year term of contract. **If your company is not in agreement, please contact TCPN immediately.**

The partnership between Trane U.S. Inc. and Region 4 can be of great help to participating agencies. Please provide copies of this letter to your sales representative(s) to assist in their work.

If you have any questions or concerns, please feel free to contact Deborah Bushnell at 713.554.0460.

Sincerely,

Tray Moses
Director of Operations/Business Development



The Cooperative Purchasing Network

To: Jason Wickel

From: Jonathan Applegate
Matthew Mackel
Deborah Bushnell

Date: November 8, 2010

Re: Contract Award of HVAC Equipment, Refrigeration, Installation, Service & Related Products RFP # 10-25

We have reviewed the responses and recommend that the following companies be awarded:

Air Cleaning Solutions LLC
Pueblo Mechanical & Controls, Inc.
RDI Mechanical, Inc.

TDIndustries
Trane U.S. Inc.

The recommended vendors submitted offers that were determined to be most advantageous to The Cooperative Purchasing Network (TCPN) members, based upon the bidder tabulation. All the recommended respondents were determined to be competitively priced and strong for the specified products and services.

We believe all recommended vendors demonstrate the ability to provide and perform the services requested in the proposal. We will monitor their performance and determine at the end of each year if they are eligible for renewal with each new term.

This multiple award is recommended as most advantageous to TCPN's members. In order to serve the entire nation, a multiple award is recommended to provide any governmental agency with complete coverage of commodities, services and any other offering within the scope of proposal.

Please let us know if you have any questions.

Jonathan Applegate
Contract Manager

**TRANE**

Gulf South

Baton Rouge Trane
11534 Cloverland Ave
Baton Rouge, LA 70809
225.298.4280

Gulfport Trane
14231 Seaway Rd
Gulfport, MS 39503
228.863.4445

Mobile Trane
4932 Tufts Rd
Mobile, AL 36619
251.665.2999

New Orleans Trane
530 Elmwood Park Blvd
Harahan, LA 70123
504.733.6789

Pensacola Trane
580 E Burgess Rd
Pensacola, FL 32504
850.473.3850

05/20/2011

Santa Rosa County School District
Purchasing Department
6544 Firehouse Road
Milton, FL 32570

Attn: Sandra King, Purchasing Agent

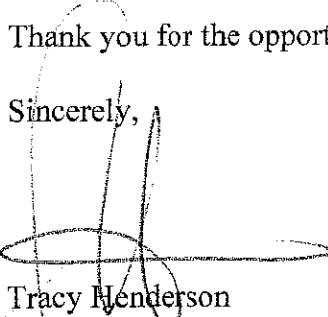
Re: TCPN Contract # R5045 TCPN # 18-10006-11-001

Dear Mrs. King,

Gulf South Trane, A Division of Ingersoll Rand, being an Authorized Commercial Sales Office (CSO), will provide Santa Rosa County School District discounts as listed on the List Price Multiplier sheet dated 05/20/2011 under TCPN Contract # R5045. This agreement will be with all purchases made through the local Trane Commercial Sales Office and applies to direct purchases made from The School Board of Santa Rosa County only.

Thank you for the opportunity to serve Santa Rosa County Schools.

Sincerely,



Tracy Henderson
Account Manager
Phone: 850-473-3903
Fax: 850-505-9913

**TRANE**

Gulf South

Baton Rouge Trane
11534 Cloverland Ave
Baton Rouge, LA 70809
225.298.4280

Gulfport Trane
14231 Seaway Rd
Gulfport, MS 39503
228.863.4445

Mobile Trane
4932 Tufts Rd
Mobile, AL 36619
251.665.2999

New Orleans Trane
530 Elmwood Park Blvd
Harahan, LA 70123
504.733.6789

Pensacola Trane
580 E Burgess Rd
Pensacola, FL 32504
850.473.3850

05/20/2011

Gulf South Trane List Price Multipliers for Santa Rosa County School District Direct Purchases under TCPN Agreement.

Contract Number R5045 TCPN # 18-10006-11-001

Product	Product Code	Multiplier
Water Cooled Centrifugal Chillers	347	0.40
Water Cooled Rotary Chillers	153,355	0.40
Air Cooled Rotary Chillers	154,354	0.40
Water Cooled Scroll Chillers	156, 418	0.40
Air Cooled Scroll Chillers	156,418	0.40
Indoor Air Handlers	150	0.40
Outdoor Air Handlers	151	0.41
Water Source Heat Pumps	75,176,331	0.45
Package Equipment	385	0.37
Split Systems	361,362, 420, 428, 429	0.37
Split System Accessories	391, 161	0.37
Custom Heaters	Per Trane Buying agreement	Cost + 15%
Variable Speed Air Handlers	887, 884, 886	.40
Tracer Control System	103,104,107,115,126, 159,179,185-3,187	0.60
VAV Boxes	373	0.50
Trane OEM Parts	All Part #'s	0.80
Variable Frequency Drives	Varies per manufacturer	0.50
Ice Storage Systems	CALMAC	0.55
Cooling Towers	Per Trane Buying Agreement	Cost + 15%
Air Filters	036	Separate list TBD
Maintenance Agreement Additions	Gulf South Trane List Pricing	.040

Note: Above Pricing is CONFIDENTIAL for Santa Rosa County School District use only. The multipliers reflect large quantity discounts for equipment purchases.

Gulf South Trane will offer Santa Rosa County School District a one percent (1%) discount for payment received within 10 days of invoice.



October 13, 2010

Trane U.S. Inc.
ATTN: Mr. Jeffrey T. Watson,
Vice President – North America
1 Centennial Ave
Piscataway, NJ 08854

Dear Mr. Watson:

The Cooperative Purchasing Network (TCPN) is pleased to announce that Trane U.S. has been awarded an annual contract for the following services based on the proposal submitted to TCPN:

Commodity

HVAC Equipment, Refrigeration, Installation,
Service, & Related Products

Contractor

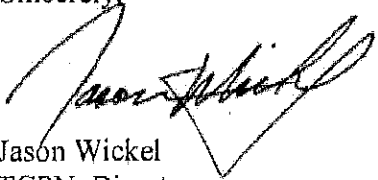
Trane U.S. Inc.

The contract is effective immediately and will expire on September 30, 2011. The contract may be renewed annually for up to an additional six years, if mutually agreed to by TCPN and Trane U.S.

The partnership between Trane U.S. and TCPN can be of great help to participating agencies. Please feel free to provide copies of this letter to your sales representatives to assist in their work.

If you have any questions or concerns, please feel free to call Matthew Mackel at the TCPN office at 713-744-6349.

Sincerely,


Jason Wickel
TCPN, Director


Robert A. Pechacek
Region 4 ESC, Deputy Executive Director, School Operations/CFO



Description	Total Weighted Value	Air Cleaning Solutions	Energy Control	Johnson Controls	Pueblo Mechanical	RDI Mechanical	SVA	TD Industries	Trane
Pricing Factors as determined by TCPN	30	30	25	25	25	25	10	25	25
Ability to provide the required services for the contract	30	20	20	25	30	30	5	30	30
Value Added Services Description, Product and/or Services	20	20	5	15	15	15	10	15	20
References	10	10	10	10	10	10	0	10	10
Technology for Supporting the Program	10	10	10	10	10	10	0	10	10
Total	100	90	70	85	90	90	25	90	95

Evaluation committee for this contract:

Frank Norwood

Jim Owens

Doug Rupe

It is recommended that the following award of annual contract be made:

Contract _____

Award _____

HVAC

Air Cleaning Solutions

Pueblo Mechanical

RDI Mechanical

TD Industries

Trane



TRANE



Company:

Trane

Contract(s):

Heating, Ventilating, Air Conditioning & Plumbing

Contract Number:

R5045 (All PO's must reference "Per TCPN Contract")

Contract Term:

October 13, 2010 to September 30, 2017

Products and Services:

All HVAC and plumbing products available through the Trane Company including: Refrigeration, unitary, air handlers, air terminal devices & heating products, DDC controls, cooling towers, pumps, invertors, heat recovery, boilers & water heaters, dust collectors, plumbing fixtures, training services, start-up & commissioning services, installation & turnkey contracting, financial services, scheduled maintenance, repair services with coverage, plumbing services, warranty services, site surveys, equipment rentals, professional services, Parts Inventory Pricing Program (PIPP), Facilities Management.

Documents:

[Click Here for Due Diligence Documents](#)

[Click Here for Trane contract R5045](#)

Order Placement:

Contract terms allow PO's to be sent directly to this vendor and must reference "Per TCPN Contract."

Pricing:

Contact Vendor for Pricing

isset quotes for particular items needed.

Vendor Contacts:

Alabama

Chuck Bowers
580 East Burgess Rd Ste A-2
Pensacola, FL 32504
(205) 747-4036
Cell: (205) 533-1698
cebowers@trane.com

Arizona

Larry Erp
850 W. South Ave.
Tempe, AZ 85282
(480) 333-2895 Tel
lerp@trane.com

Arkansas

Mike McClellan
1501 Westpark Dr, Ste 9
Little Rock, AR 72204
(501) 661-0621 Tel
mjmcclellan@trane.com

California

Don Thomas
310 Soquel Way
Sunnyvale, CA 94085
(408) 481-3747
dthomas@trane.com

Delaware

Pamela Kinley
66 Southgate Blvd.
New Castle, DE 19720
(302) 395-0200
pakinley@trane.com

Florida

Teri Borton
580 East Burgess Rd Ste A-2
Pensacola, FL 32504
(850) 857-3740
teri.borton@trane.com

Georgia

John Ladd
2677 Buford Hwy NE
Atlanta, GA 30324-3239

Kansas (Wichita)

Brett Miler
(316) 265-9656 Tel
bmiller4@trane.com

Kansas (Kansas City)

Sara Holmes
8014 Flint
Lenexa, KS 66214

*Contract good for
6 yrs -
Renewal each Sept.*