

Santa Rosa County School District

Quarterly Custodial Review

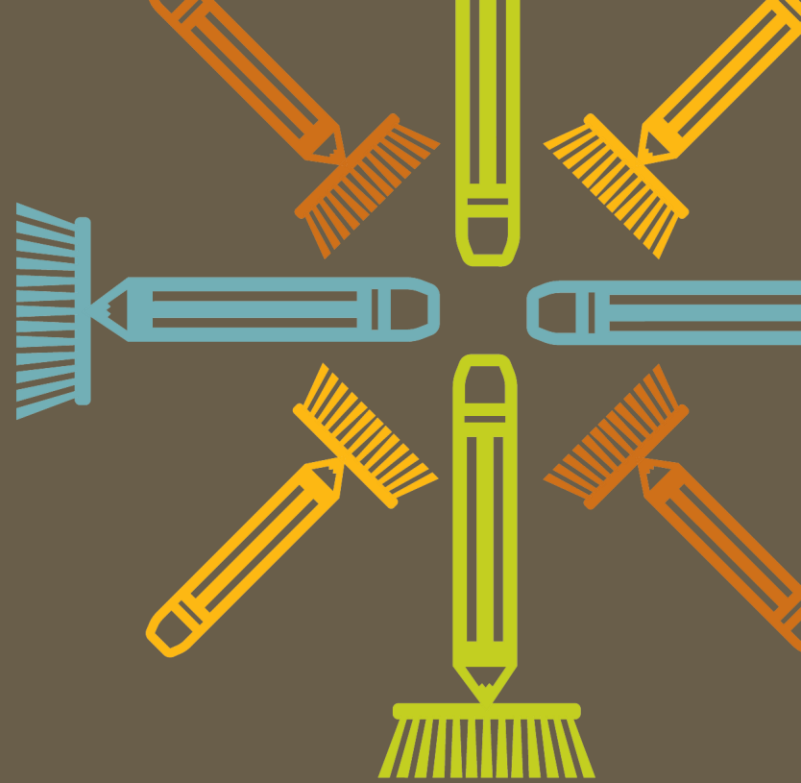
June 13, 2013



SOUTHERN
— MANAGEMENT —

keeping schools clean





Quality Control Scores

- Scores consist of online surveys and interactive physical inspections performed by SM Staff and SRCSD Administrators.

Elementary & Intermediate Schools

Santa Rosa County Schools	Score
T R JACKSON	3
BAGDAD ELEM.	3
BENNY RUSSELL ELEM	3
BERRYHILL ELEM.	4
CHUMUCKLA ELEM.	3
DIXON PRIMARY	3
DIXON INTERMEDIATE	3
EAST MILTON ELEM.	3
GULF BREEZE ELEM.	3
JAY ELEM.	3
ORIOLE BEACH ELEM.	3
PEA RIDGE ELEM.	3
RHODES ELEM.	3
HOLLEY-NAVARRE INTERMEDIATE	4
HOLLEY-NAVARRE PRIMARY	4
WEST NAVARRE PRIMARY	3
WEST NAVARRE INTERMEDIATE	3

Middle & Intermediate Schools

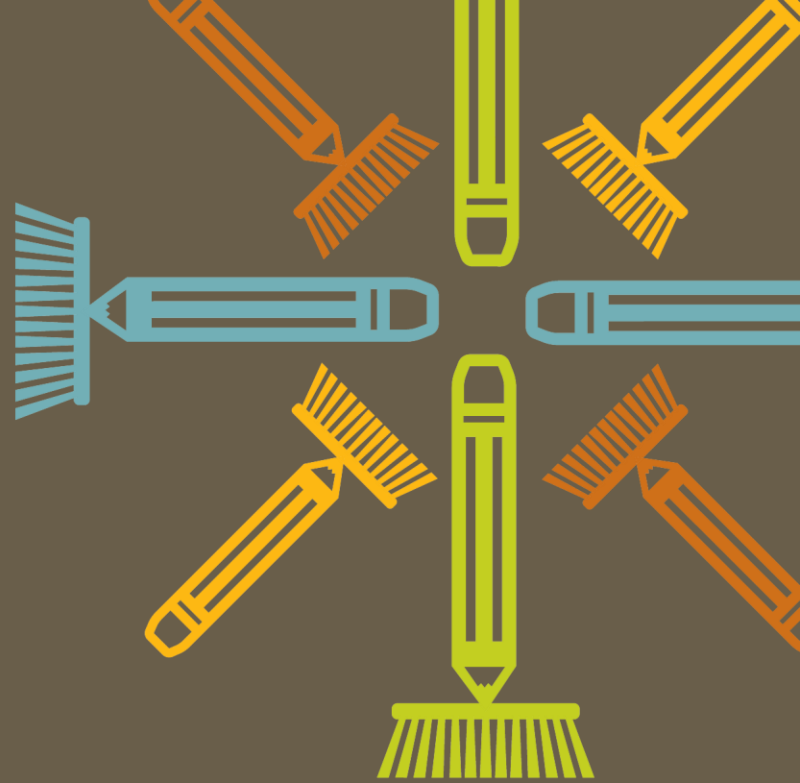
Santa Rosa County Schools	Score
AVALON MIDDLE	4
GULF BREEZE MIDDLE	3
HOBBS MIDDLE	4
HOLLEY-NAVARRE MIDDLE	3
KING MIDDLE	3
SIMS MIDDLE	3
WOODLAWN MIDDLE	3

High Schools

Santa Rosa County Schools	Score
GULF BREEZE HIGH	3
JAY HIGH	3
MILTON HIGH	4
NAVARRE HIGH	3
PACE HIGH	3
CENTRAL SCHOOL	3
LOCKLIN TECH	3

Admin & Support Services

Santa Rosa County Sites	Score
CANAL STREET ADMIN.	4
SUPPORT SERVICES	3
BERRYHILL ADMIN.	3



Imagine...
cleaning with less...



CHEMICALS



WATER

ec-H₂O™ Technology

Electrically Converted Water Technology

On-board, on-demand technology that . . .

Electrically Restructures Water to
Deliver a High Performance Daily

CHEMICAL-FREE cleaner!



Tap Water



eC₂H₂O⁺ technology
converts water into a powerful
cleaning solution – here's how.



Regular
Tap Water



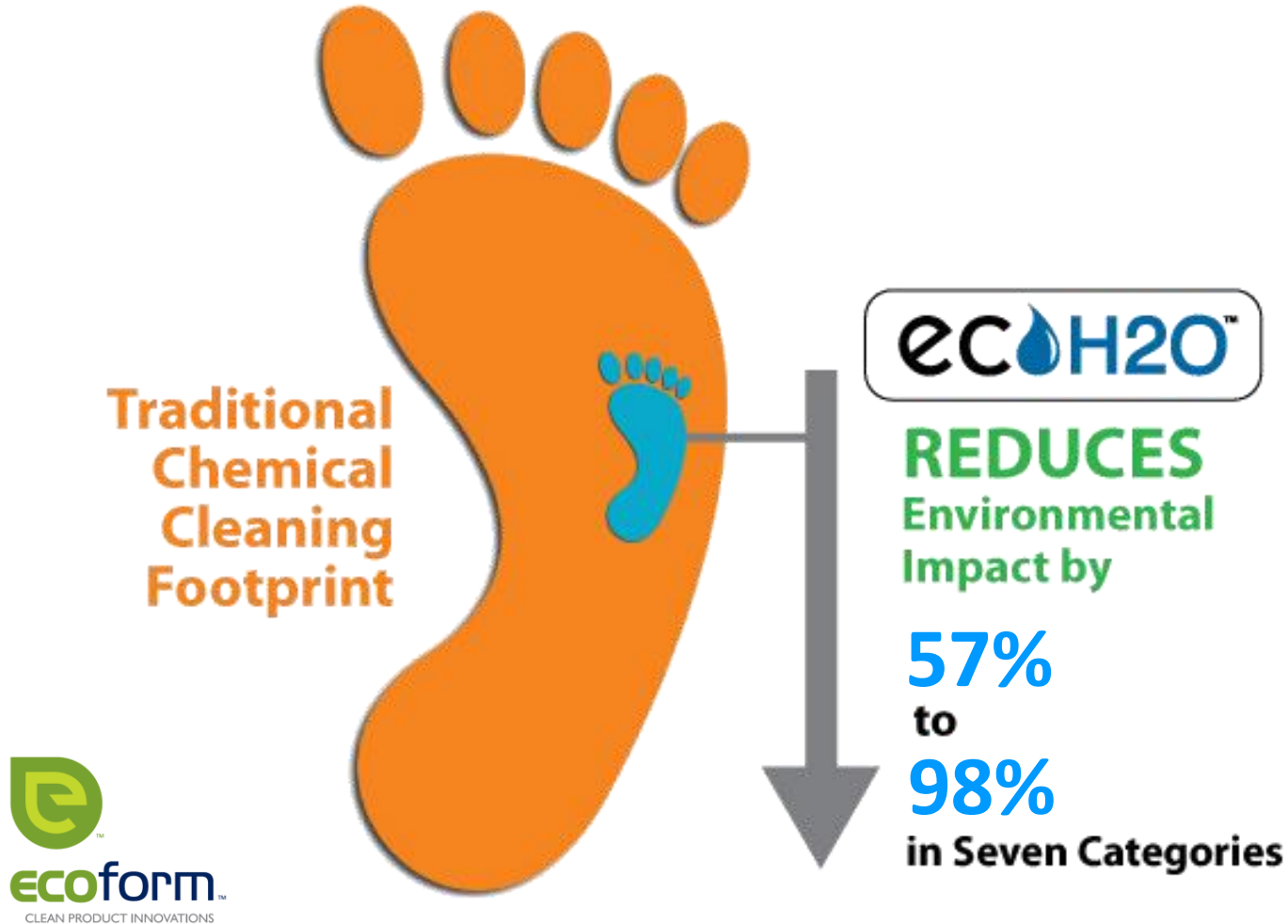
Orbio Ionizing
Process



A Powerful
Cleaning Agent

Lifecycle Analyses Study

ec-H2O vs. Traditional Chemicals



Key Benefits for Santa Rosa County School District

- Cleaner Surface (no residue)
- Increased Productivity

70% less water and 3x longer per tank fill, resulting in less refills

- Increased Safety

eliminate chemical, solution spillage, slip & fall accidents

- Enhanced Image with consistent Cleaning levels

- Improved Sustainability/Greater Indoor Air Quality

some students/faculty are sensitive to chemicals; with ech2O this problem is minimized

- Improved Operator Satisfaction

ease of use, no chemical handling or training



ecH2O™

Category Changing Innovation



**European
Business Award
for Business
Innovation**



**Top 100
Innovation**



Elliott Affiliates Ltd.



**Third Party
Validation**



WHAT WOULD YOU RATHER DUMP & PAY FOR?

TENNANT EC-H2O VS. CHEMICALS



AFTER: TENNANT EC-H2O

JUST DIRTY WATER!!!



AFTER: CHEMICAL CLEANING

**POTENTIALLY DANGEROUS,
CHEMICAL LADEN WATER,**



• Economic Benefits

- Eliminates purchase of general purpose scrubbing chemicals.
- Increases scrubbing time up to 3 times longer between empty/fill.
- Reduces training and eliminates measuring/mixing of chemicals.
- Reduces cleaning quality variation between operators.



• Environmental Benefits

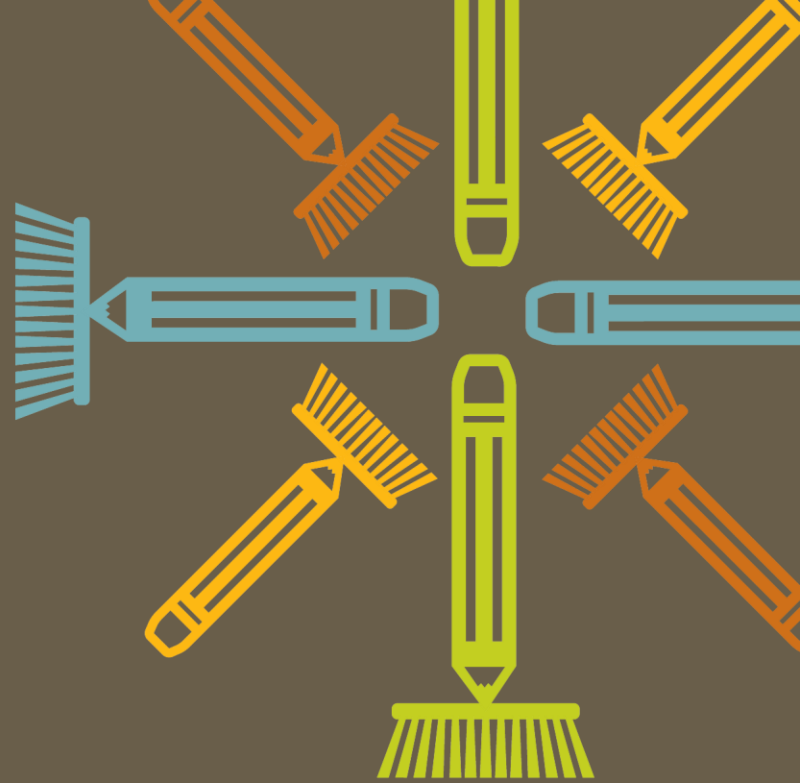
- Reducing chemical production, packaging, transportation.
- Uses up to 70% less water than traditional scrubbers.



• Health and Safety Benefits

- Reduces chemical accidents: chemical splash/ingestion hazards.
- Reduces slips and falls: 1st chemical free system to get NFS certification.





Employee of the Quarter



**AVALON MIDDLE
DAY PORTER
KENNY WILSON**

Thank You

Questions/Comments