

Bid: RFB 13-06
Bid Name: Security System Monitoring and Maintenance-Repair
Bid Intended Award Date: May 16, 2013
Bid Award Date: May 23, 2013

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| Company: | First Alarm & Systems Technology |
| | Crestview, FL |
| Payment Terms: | Timely Manner |
| Accept VISA: | Yes |
| Additional Discount for use of VISA: | NA |
| Warranty: | 1 Yr Per Bid Specifications |
| SERVICE: | |
| 1. Annual Individual Sum Amount for Monitoring of 51 systems: | \$18.00 ea X 12 Mo = \$11,016.00 |
| Add/Delete for additional system or discontinuation of a system: | \$18.00 Per System Month |
| 2. Rate Per Hour for Each of the Systems, System Maintenance-Repair | \$48.50 |
| 3. Attach an explanation of how rate per hour will be computed, if portal-to-portal, where is repair shop location? Add any other information that will affect maintenance billing, including working hours, response time, and basis for overtime hours. | Man Hrs \$48.50 per man hour, time on site. Overtime NA |
| 4. Is monitoring location State of Florida Licensed (within 100 Miles) ? (Attach Proof) | Pensacola, FL |
| 5. Name and location of monitoring company: | SentryNet Pensacola, FL |
| 6. Copy of BASA certification attached: | Yes |
| 7. Lump sum for initial programming transition: | 0 |
| 8. Percentage over invoice for any items not listed on this bid: | 20% |
| Other Services | Telephone entry system, Gate Operator, Magnetic lock, Access Control Devices, install and maintain security surveillance systems or CCTV systems, equipment and prices listed |

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| Gabriel Fire & Security, Inc Pensacola, FL Net 60 Yes NA 1 Yr Parts /90 Days Labor |
| \$6,120.00 |
| \$10.00 Per System Per Month |
| \$34.50 |
| Man Hrs \$34.50 Per Hr Per Man, time on site Normal business hrs 7:00AM to 3:30 PM M-F. After hr rate \$51.75 per man per hour, 3:30PM to 7:00 AM M-F. Weekend and Holiday rate \$69.00 per man per hr., Emergency Response time 2 Hrs BASA Cert. will be provided for all Technicians Pensacola, FL |
| SentryNet Pensacola, FL |
| No |
| 0 |
| 20% |
| Fire Alarm, Camera, Intercom & Access Control (No Pricing submitted) |

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| Last Bid Price 2008 |
| First Alarm & Systems Technology |
| Crestview, FL |
| Net 30 |
| Yes |
| NA |
| 1 Yr/Per Bid Specifications |

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| \$5,247.00 (53 systems) |
| \$99.00 Each |
| \$34.95 |
| Man Hrs \$34.95 Per Hr Hrs calculated as time on site Hrs charged in 1-hour increments After 5:00 PM/wkends/Holidays \$52.42 (1.5% times \$34.95 Per Hr) |
| Pensacola, FL |
| Sentrynet Inc Baylen Street Pensacola, FL 32501 |

Failure to file a protest within the time prescribed in section 120.57(3), Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under chapter 120 Florida Statutes.